

Message Text

PAGE 01 MANILA 13609 090213Z

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S E C R E T MANILA 13609

C O R R E C T E D C O P Y (TEXT PARA 2)

EXDIS

E.O. 11652: GDS

TAGS: MARR, RP

SUBJECT: SECRETARY'S MEETING WITH ROMULO

REFS: (A) STATE 213364, (B) MANILA 13577

1. REF A REPORTED MARCOS PROPOSAL THAT FIRST ITEM OF BUSINESS IN ROMULO MEETING WITH SECRETARY SHOULD BE U.S. ANSWER TO AIDE MEMOIRE CONCERNING MUTUAL DEFENSE TREATY. IT ALSO REPORTED THAT ROMULO WOULD BE PREPARED INDICATE TO SECRETARY HOW MARCOS FEELS OUTSTANDING ISSUES IN MILITARY BASE NEGOTIATIONS MAY BE RESOLVED, ONCE AIDE MEMOIRE SATISFIED.

2. ASSUMING THIS SEQUENCE IS SATISFACTORY TO DEPARTMENT, ITS EXECUTION WILL SIGNIFICANTLY DETERMINE THE TACTICS U.S. WILL HAVE TO EMPLOY IN ORDER "MAXIMIZE LEVERAGE" AS SUGGESTED REF B. THIS MESSAGE ADDRESSES THOSE TACTICS AS I PERCEIVE THEM.

3. OUR LEVERAGE ESSENTIALLY WILL DERIVE FROM TWO ELEMENTS: (A) A RESPONSIVE AND POSITIVE STATEMENT OF OUR OBLIGATIONS UNDER THE MUTUAL DEFENSE TREATY; AND (B) A SIGNIFICANT -QUID" IN THE FORM OF GRANTS, CREDITS AND GUARANTEED LOANS. IN THE MEETING WITH ROMULO, THE SECRETARY SHOULD THEREFORE BE IN A POSITION TO INDICATE THAT WE WILL BE PREPARED TO

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SECRET

PAGE 02 MANILA 13609 090213Z

PUT (A) IN WRITING AND, AT THE SAME TIME, SUGGEST THE GENERAL MAGNITUDE AND NATURE OF THE QUID WE ARE PREPARED TO GIVE PROVIDED RPT PROVIDED CERTAIN FUNDAMENTAL ISSUES ARE

SATISFACTORILY HANDLED. ALL THIS SHOULD BE DONE ORALLY,
BUT WITH FAIR PRECISION.

4. IN PREPARATION FOR THIS MEETING, IT WILL THEREFORE BE
NECESSARY FOR THE SECRETARY TO HAVE HIGHEST LEVEL APPROVAL
OF BOTH THE ANSWER TO THE AIDE MEMOIRE AND THE QUID. I
HAVE PREVIOUSLY EXPRESSED THE VIEW THAT THE ANNUAL AVERAGE
OF THE QUID WE ARE ULTIMATELY PREPARED TO PAY SHOULD BE
THE SAME AS THAT IN TURKISH AGREEMENT (\$50 MILLION GRANT,
\$50 CREDIT AND GUARANTEED LOAN). AT THE SAME TIME, I
HAVE SUGGESTED THAT AN OPENING OFFER COULD BE SHOMEWHAT
LOWER, WITH THE GRANT COMPONENT EQUAL TO THAT IN THE
SPANISH TREATY (ABOUT \$34 MILLION).

5. IN DISCUSSING THE FUNDAMENTAL ISSUES ON WHICH WE NEED
SATISFACTION, I BELIEVE SECRETARY SHOULD MAKE CLEAR TO
ROMULO THOSE POINTS ON WHICH WE ARE NOT RPT NOT PREPARED
TO COMPROMISE. IT WILL BE IMPORTANT THAT MARCOS SHOULD
KNOW IN ADVANCE THOSE ISSUES ON WHICH WE INTEND TO REMAIN
ADAMANT. IT WOULD BE HOPED THAT ROMULO WILL, IN TURN, BE
PREPARED TO STATE THOSE POINTS ON WHICH MARCOS INTENDS TO
STAND FIRM. AN EXAMINATION OF THESE TWO LISTS SHOULD THEN
INDICATE TO BOTH GOVERNMENTS WHETHER A TRIP TO MANILA BY
THE SECRETARY WILL APPEAR PROFITABLE.

6. IN ORDER TO FIX U.S. LIST OF IMPERATIVES, I SUGGEST
THAT INTERESTED WASHINGTON AGENCIES BEGIN PRELIMINARY
MEETINGS SOONEST, USING AS FRAME OF REFERENCE THOSE ISSUES
WHICH TWO NEGOTIATING PANELS HAVE COMPILED. I AM PREPARED
TO RELEASE WASHINGTON MEMBERS OF OUR NEGOTIATING PANEL TO
JOIN IN THIS EXERCISE AS SOON AS I RECEIVE AFFIRMATIVE
SIGNAL FROM DEPARTMENT. I AM ALSO PREPARED JOIN IN THIS
EXAMINATION MYSELF ABOUT SEPTEMBER 16 IF WASHINGTON
APPROVES.

7. ONCE WE HAVE ESTABLISHED THE FRAMEWORK OF THE ISSUES,
AFTER THE SECRETARY'S MEETING WITH ROMULO, OUR FINAL TASK
SHOULD BE TO EXAMINE THOSE COMPROMISES WE ARE PREPARED TO

SECRET
SECRET

PAGE 03 MANILA 13609 090213Z

MAKE ON CERTAIN ISSUES WHICH ARE NOT RPT NOT VITAL TO U.S.
INTERESTS. THESE COULD THEN BE FURTHER REFINED PRIOR TO
SECRETARY'S PROPOSED MANILA VISIT. IN ORDER TO ASSIST IN
THIS PROCESS, WE ARE SUBMITTING LENGTHY ANALYTICAL CABLE
IN NEXT FEW DAYS.

SULLIVAN

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